



VATPAL™

ASPIRE TO INSPIRE

THE ART AND SCIENCE OF AIR DISTRIBUTION

INNOVATIVE END-TO-END SOLUTIONS IN HVAC



OUR MISSION

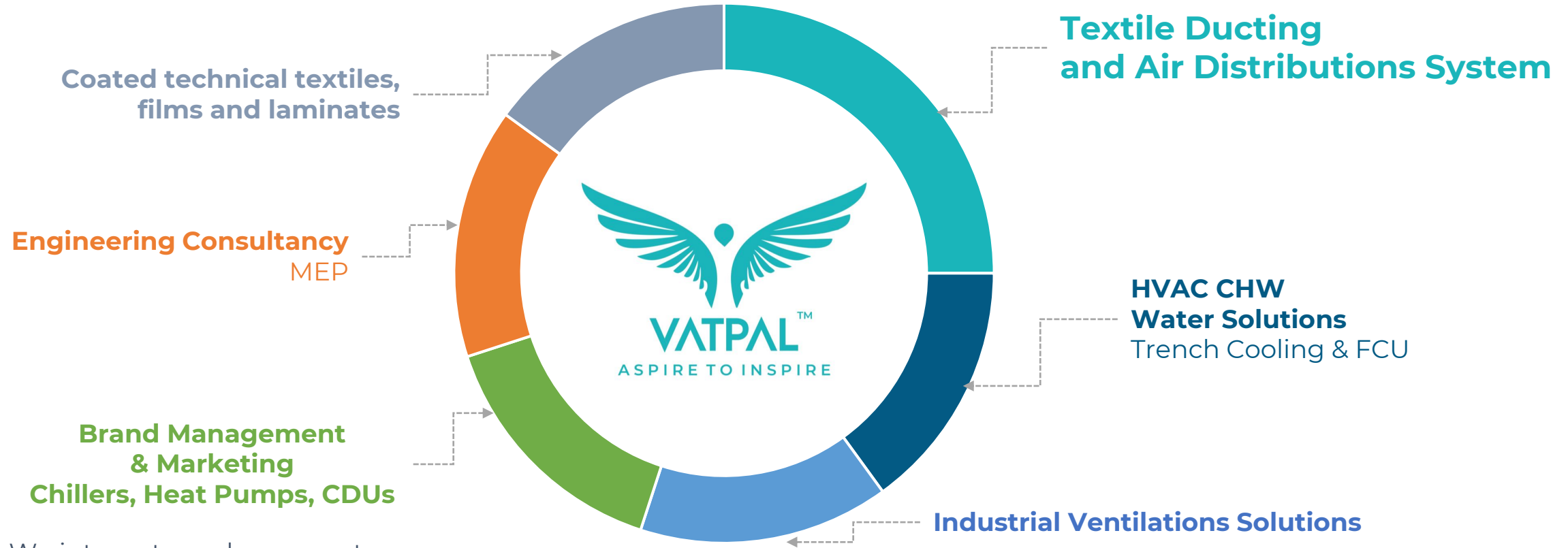
To foster mutual growth through the synergy of trust and technology. By cultivating strong relationships built on trust and leveraging cutting-edge technology, we aim to empower our stakeholders to thrive in an ever-evolving landscape. Together, we embrace innovation, diversity, transparency, and collaboration, driving sustainable progress and creating lasting value for our community and beyond.

OUR VISION

To empower a connected world through the seamless integration of trust and technology, to be the catalyst for transformative growth and innovation. We aspire to create a future where every individual and organization thrives. Together, we are pioneering new frontiers, driving sustainable progress, and shaping a brighter tomorrow for generations to come.

OUR OFFERINGS

360° solutions for HVAC



We integrate and represent innovative Global market leaders in India, bringing all HVAC solutions under one roof.



OUR OFFERINGS



For a wide spectrum of applications / end-use scenarios



Agricultural



Industrial



Commercial



Institutional



Recreational



Railways



Automotive



Aerospace



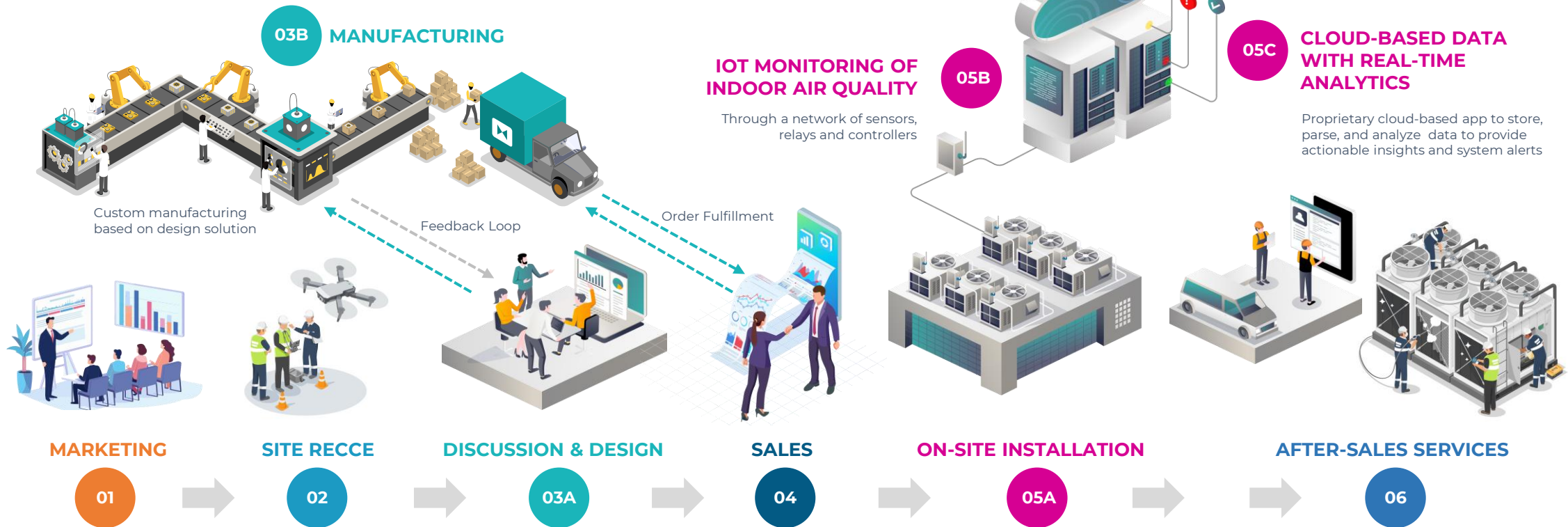
Defense



Marine

OUR PROCESS

From recce to design to execution and everything in between... and beyond



Our one-stop-shop approach enables customers save on time, while benefiting from over 150 years of combined HVAC expertise.



THE ART AND SCIENCE OF AIR DISTRIBUTION

OVERVIEW OF OUR PRODUCTS

VATPAL Industries ushers in a revolutionary new era of
Textile Ducting Solutions for HVAC Applications.

We have a strategic collaboration with **World's largest manufacturer of textile ducting in the world having its own weaving mill** for manufacturing textile ducting for the **VATPAL brand** specifically for the Indian market.

We offer a wide variety of fabrics and duct shapes, with our unique selection software to suit almost every plausible HVAC application from Denmark and Czech Republic.



KE FIBERTEC



Textile Ducts

These can be grouped based on whether it is an active or passive system of air distribution system, or a combination of both.



Permeable system

Passive air distribution systems providing the best comfort, which are also suitable for cleanrooms



Non-permeable system

Active air distribution systems specially designed for tall industrial halls



Hybrid system

Combination of the best benefits of a permeable and a non-permeable system



Membrane

A special solution for very difficult areas that cannot be solved with the 3 basic types



Textile Ducts



CradelSox®

Sustainable certified textile ducting for air distribution

Certified by the **Cradle to Cradle Products Innovation Institute**
- a globally recognized measure of product environmental friendliness

Lower energy consumption

Smaller carbon footprint during transport



Defrost Socks

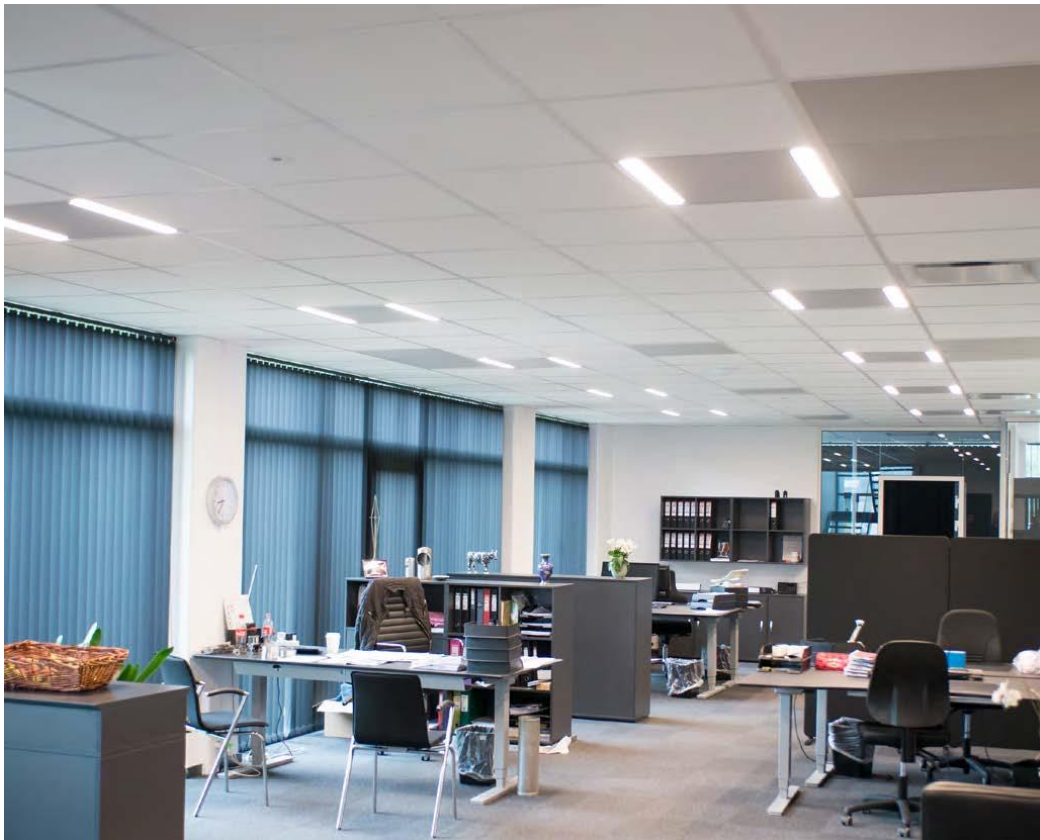
Unique textile duct designed for faster defrosting of evaporator units by speeding up the process

Prevents heat from escaping into surrounding space, by covering the opening when the defrosting mode is switched off

Can reduce the overall defrosting process time by up to half, thereby significantly reducing energy consumption



FBS Panels



Ceiling Diffusers for efficient and draft-free air distribution for diffuse or directional ventilation

Suitable for rooms with low ceilings

Flame retardant textile materials with an impermeable panel top

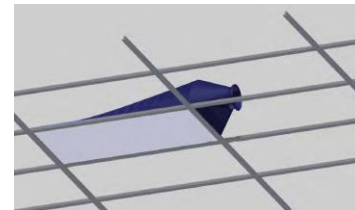
Flexible product structure with only 3 components

Fully integrated in suspended ceiling

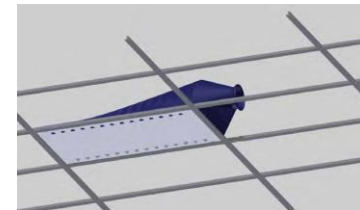
Quick and easy installation and maintenance

A flexible solution that is supplied as single panels or combined into a set of panels to form a pressure chamber (up to 4 panels)

Available in standard and special colours



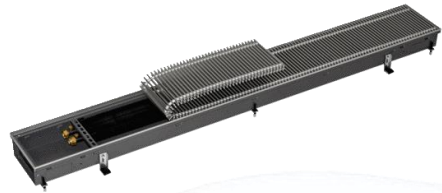
Type 1
Pure low impulse solution



Type 2
With DFC baffles for directional air distribution



PRODUCT PORTFOLIO



Trench Technology

Katherm NK
Natural convection



Fan Coils

Ultra All round
Ceiling unit for heating, cooling,
ventilation in large, high-end interiors



Ultra
Ceiling unit for heating, cooling,
ventilation in large, high-end interiors



Diffusers

KaDeck
Versatile air conditioning for
existing and new-build offices

**The whole is more than the sum of its parts.
The Kampmann Group shows why – from 1972.**

Headquartered in Germany, Kampmann is an established and strong manufacturer in the HVAC industry. Their rich experience not only results in a unique product portfolio, but also in an unparalleled expertise in thoughtful and robust solutions for complex air conditioning systems.



The products depicted here are for representational purposes. We're happy to provide a full product catalogue that is aligned to your requirements.

PRODUCT PORTFOLIO

Transform Your Building's Performance



HVLS Fans

Large area to Strength of feeling comfort.
Customized in appearance with unique design



Roof Turbines and Fans

Optional powered ventilation without reducing the performance of wind exhaust levels, High levels of energy efficiency. Much lower operational noise levels



Industrial Curtains & Partitions

- Stops the migration of heat/cold.
- Environment containment.
- Economical and affordable.
- Low maintenance.
- Simple operation.

Recognizing a worldwide need to reduce energy consumption by contributing to the effectiveness of heating, cooling and ventilation systems since 2003.

Envira-North's innovative products and systems are designed to enhance your building's performance. With a focus on sustainability and efficiency, their solutions are tailored to meet the unique needs of each building, ensuring maximum results.

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PRODUCT PORTFOLIO



Railways



Automotive



Aerospace



Industrial



Defence

Anti-bacterial ■ Anti-microbial ■ Fire retardant ■ Low toxicity ■ High tensile strength ■ Air bellows ■ Instrument jackets ■ Tents ■ Joints ■ Gangway ■ Ducts ■ Hoses ■ Connecting pieces ■ Fire walls ■ Fire Curtains

Advanced coated technical textiles, films and laminates from VATPAL Industries

VATPAL Industries specializes in these through strategic partnerships with global leaders in the industry. Our custom-designed solutions cater to diverse customer needs worldwide, ranging from fire retardant and anti-bacterial coatings to ensuring optimal tensile strength, elongation, hardness, and low toxicity index. Applications include air bellows, instrument jackets, tents, joints, gangway, ducts, hoses, and connecting pieces, fire walls, fire curtains, among others.

Our innovative technologies not only lighten structural loads, but also contribute to environmental protection, energy conservation, and resource efficiency.

● EMPOWERING GLOBAL BRANDS THROUGH TECHNOLOGY

Manufacturing



Automotive & Allied



Retail



Food & Beverage



Mobility



IN ABLE HANDS

Ulhas Keshavsingh Vatpal

Founder and CEO

A dynamic force in the HVAC & R industry, renowned for his expertise in reorganizing and restructuring business development and sales teams.

With a background in Mechanical Engineering from VJTI, Mumbai and an MBA in Marketing Management from IBMS, Mumbai, he combines technical expertise with strategic acumen. His journey, enriched by roles in esteemed organizations, has consistently delivered exceptional results. His unique talent lies in translating business initiatives and marketing strategies into tangible bottom-line results, driving sales, revenue, and client growth.

18+ years in HVAC

Collaborator

Communicator

Motivator

Visionary



Signature Skills

- Leadership ■ Project Enhancement
- Market Entry Pioneer ■ Strategic Leadership
- Market Expansion ■ Sales Excellence
- ROI & EBITA Improvement

Active Committee Member



Past Professional Roles



Connect with Ulhas on LinkedIn to explore potential collaborations and opportunities for remarkable growth



OUR MOTTO

Growing Together with Trust and Technology



In an industry reeling under the new demands for sustainable solutions, **VATPAL Industries** indeed comes as **a breath of fresh air!**

As specialists in Air Distribution, we:

1. Strive for 'Net Zero'
2. Focus on recycling & reuse
3. Help to reduce your carbon footprint
4. Provide Value Engineering solutions
5. Excel at Air Balancing and Monitoring
6. Nurture Mother Earth back to health



VATPALTM

ASPIRE TO INSPIRE

THE ART AND SCIENCE OF AIR DISTRIBUTION

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